2019 Post Show Results







Show overview

The 29th **Florida International Medical Expo (FIME)** was back at the Miami Beach Convention Center, June 26-28, 2019. The largest fair for medical device and equipment manufacturers, suppliers and distributors in the Americas welcomed trade professionals from more than 100 countries across the world for the most exciting edition of the show to date!

Overview

Digital audience summary





FIME 2019 gallery



































FIME Post Show Report 2019

86%

of exhibitors would

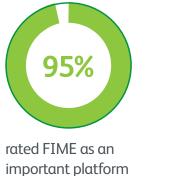
a friend/colleague

recommend FIME to

Exhibitor feedback

Total value of business generated during: FIME 2019 US\$ 152 million*





for their business

75%

of 2019 exhibitors

have exhibited at

FIME before



of exhibitors were overall satisfied with FIME 2019



of exhibitors expressed interest or already signed up to exhibit next year

* GRS Explori Survey, as of June 28, 2019.

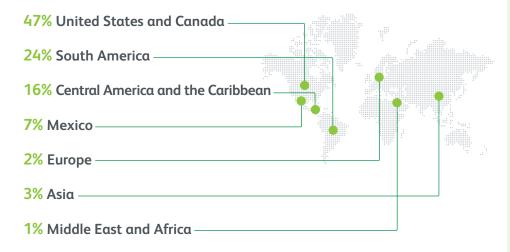
"It is going really great. Obtained many cards and leads from by passers of all whom sparked major interest and intrigue in the backpacks. What an exciting time it has been! Phenomenal show and what an amazing variety of exhibitors from literally all over the world. Thank you again."

BAGOBAGO-USA

Contact us

Visitors at a glance

Visitors by region



Visitors identified as

59%	Dealer/Distributor/Agent
30%	Hospital executives
19%	Manufacturer
12%	Laboratory
5%	Government

"As a company we were excited to be back at FIME in Miami. The renovations on the convention center were major to say the least. Now a first-rate venue. The positive atmosphere only added to our overall experience. Very pleased."

Avante Health Solutions

Top states represented



Job function/role

31%	General Management & Administration
22%	Sales/Business Development
8%	Clinician/Healthcare Professional
7%	Marketing/Public Relations
6%	Purchasing & Procurement
25%	Other

Visitor feedback





are involved in their business' purchasing process attended at least 2 days of the show 60% were distributors

looking for new products/suppliers



Key statistics

86%	would recommend the show to a friend or colleague
78%	were able to source a new supplier at FIME 2019
92%	were satisfied with FIME 2019
94%	say FIME is important for their business/organization
94%	were satisfied with their onsite experience
91%	are likely to attend FIME next year
93%	were satisfied with the quality of exhibitors
78%	say FIME was successful in meeting their visiting goals
43%	attend FIME at least once every two years
41%	attended FIME for the first time in 2019

*From visitors surveyed

"The Brazilian companies closed 37% more business during FIME 2019, compared to the last edition. This year our participation was successful with qualified visitors, composed of good buyers and distributors, able to make significant contributions to the growth of the Brazilian exports in Latin America and USA. We have got a lot of attention for our products at the show. FIME is the best platform for us to showcase our technologies to our customers."

ABIMO



Conference and seminar summary

Job functions

Healthcare Innovation Seminar

- Medical Director/Clinician
- Engineer
- Executive Director/General Manager

Healthcare Supply Chain and Procurement Conference

- Sales/Business Development
- President/CEO/General Manager
- Logistics/Purchasing

Medical Devices International Trade Seminar

- President/CEO
- Sales/Business Development
- Regulatory Affairs

Sterilization and Decontamination Conference

- Sterile Processing Technician/Supervisor
- Clinician
- Business Development

"First of all, I want to thank you very much for the great job that you did together with your team to organize the FIME 2019...Triderma had a great success and we had more than 100 visitors coming to our booth. Our business continues to grow and many of the distributors we are getting are part of the FIME success we had."

Triderma

Speakers and delegates represented





FIME and All For Venezuela partnership

FIME was honored to work hand in hand with All For Venezuela to support the Venezuelan people who are undergoing a humanitarian crisis at this time. With the help of our visitors and exhibitors, muchneeded relief and hope was provided in the form of medical supplies, equipment, medicine, first aid supplies and disposables, as well as financial donations to help with costs associated with transporting these items directly to Venezuela.









All For Yessevela for invitate a participer on "FINE", Redda International Medical Exponent of Marti Death Convention Center.

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Media highlights

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Time: Jul 10, 2019 09:01 AM CDT Call sign: WLTV (Univision) Market: Miami, FL DMA: 16 Genre: Talk Variety Est. Audience: 489,924 Program type: Network

Florida Business Daily

Latest in medical technology expected to draw thousands to Florida International Medical Expo



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Apps, gadgets aim to improve health



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HealthCareBusiness

Largest medical trade show of the Americas, Florida International Medical Expo set to return to Miami Beach from Orlando Nay 28, 2019

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Press releases may be edited for formatting or (PIME)

NAM BEADLFL - (May 6, 2029) - The largest medical trade show of the Americas, Florida International Medical Expo (FIME), has announced its 29th annual trade fair will return from Drlando, Plorida back to its original home in Miami Beach on June 26-28, 2015. At the newly renovated Miami Beach Convention Center (MBCC), FIME will provide free access to the widest range of new and refurbished medical equipment, hospital technology and solutions. Mami's cultural and legistical proximity to Latin America make it the perfect hub from where to serve the hemisphere's medical business community.

"It's a pleasure to welcome FIME back to our new state-of-the-art Mamil Beach Convention Center," said Marri Beach Nayor Dan Gelber. "It is incredible the impact.FIME makes in the health of millions of people from all over the Americas."

FIRE will feature more than 1,300 exhibitors from more than 40 countries, the largest collection of healthcare product manufacturers and service providers under one roof in the Imericas. The show is a true one stop shop for all healthcare sourcing and procurement needs. This year, FIME will also host both healthcare conferences and seminars with a focus on

Florida Trend

Cool new health wearables do everything from killing head lice to curing incontinence

170/2019

From a small light-up pad that makes your bruise lade faster to a strip of gel that minimizes scars, new innovations to improve your health needs are on their way.

inventors, manufacturers and health professionals from around the world descended on Mami Beach last week to make deals and show of the newest and coolest products that tackle everything from diabetes to incontinence to fail prevention and mouth care. The Fiorida International Medical Expo (FME) is the largest its kind in the Americas with 1,200 exhibitors from more than 40 countries. displaying their healthcare innovations.

The most excitament involved wearable devices that connect to apps and monitor various body functions in adults and children.

Read more at the South Fibrida Sun-Sentinel.



Grandes avances en la aplud







Media highlights

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SunSentinel

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few weeks by tracking leaks, identifying triggers and halloring up marries program to strengthen the patrix floor. "We are bappy to get aid of a stress

incentionnee for women," said Peul windeds, director of frantisens development. "In most cases, within eight works they are

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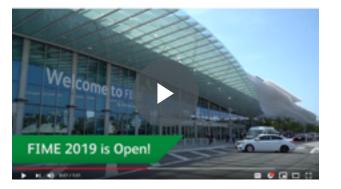
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FIME TV



Day one highlights



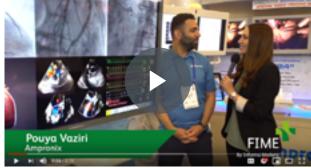
Prodromus product demo



MADA International interview



Day two highlights



Ampronix interview

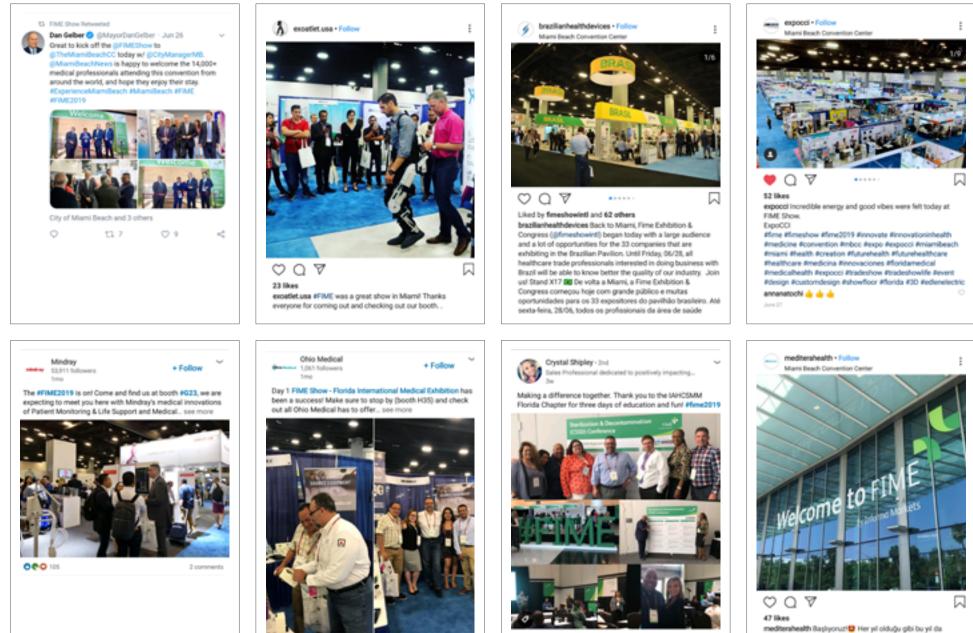


TrippNT product demo

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#FIME on social $(\bullet) \odot (\bullet)$

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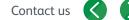


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4 comments

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Thank you to our 2019 partners and sponsors



Start your planning for the 30th anniversary of FIME



By Informa Markets

New dates: August 25-27, 2020 Miami Beach Convention Center, Miami Beach, Florida

To reserve your booth, contact:

Gil Alejo Exhibition Manager +1 (941) 554 3485 fime@informa.com Gil.alejo@informa.com fimeshow.com/exhibit

or

Susan Verbeken Exhibition Manager +971 4 4072427 fime@informa.com Susan.Verbeken@informa.com

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