

By Informa Markets

2021 Post show results

Connecting the healthcare community in the Americas

fimeshow.com



Overview

Digital audience Overview _ 45,300 sq. ft. 423 46 5,232 exhibition floor space exhibiting countries followers exhibitors likes **Ö**= in 8,250 4,865 3,385 1,415 professional visits live visitors online visitors followers (Tr 118 7 countries represented country pavilions



Live exhibitor overview

Overview





rated FIME as an important platform for their business

say they are satisfied with their live experience in 2021



already know they will be exhibiting again next year



of exhibitors participated for the first time

Top 5 reasons for exhibiting live

80%	to seek new contacts for future business
58%	to look for a local or regional dealer/distributor
44%	to strengthen relationship with existing clients & partners
38%	to discuss products or services with end-users
32%	for branding and to raise company profile



Exhibitor overview

What our Live exhibitors had to say:

"The Peruvian companies were pleased with their first time at FIME and their results were positive. They realized FIME is the best show to be connected with buyers from Florida, Central America and the Caribbean and they are thinking of participating in the next edition of FIME"

Max Rodríguez Guillén Oficina Comercial del Perú en Miami, PROMPERU Miami

"FIME 2021 was absolutely amazing! This was our first year exhibiting at the show and we were very apprehensive about the turnout because of COVID. Those apprehensions disappeared within the first 10 seconds of opening the doors to attendees. We couldn't have imagined the amount of interest and business we have secured. It was a great investment, and we are proud to have been a part of it."

> JJ Santiago AlphaProMed, LLC

"FIME's reach into Latin America was extremely valuable to the companies participating in the New Mexico Pavilion. Having this international business development opportunity at a domestic show was a godsend during the pandemic."

> Celeste Nuñez New Mexico Trade Alliance

"The FIME 2021 Miami event produced a great number of distributors from almost every country in Latin America and that made it a great success!"

> Mark Forcier JD Honigberg International, Inc.

"Despite COVID, FIME continues to be an excellent source for retail sales and new distribution leads for small businesses like mine... especially for the Central and South American markets."

> Jarrod Parasmo Protech Medical



Visitors overview

Top industries in attendance

37%	Healthcare Dealer/Distributor
10%	Manufacturer
8%	Laboratory Dealer/Distributor
8%	Hospitals
7%	Clinics/Medical Practices
6%	Healthcare/Medical Travel
3%	Technology
2%	Consultancy
2%	Imaging and Radiology Centre
2%	Retailer/Pharmacy
2%	Investor



attended at least two full days of the show



were satisfied with the 2021 show



traveled to FIME from outside of Florida



state they will attend FIME next year



attended FIME for the first time



were able to source a new supplier

We would like to thank our 2021 partners for their continued support







Start planning for 2022 today

July 27-29, 2022 Miami Beach Convention Center

Exhibition sales fime@informa.com

Sponsorship opportunities Lorena.DiazPalle@informa.com

Country pavilions Shane.Fleming@informa.com

